



UNIFIED DATA-TECH SOLUTIONS LIMITED

701, 7th Floor, Chintamani Avenue, Village Dindoshi
Off Western Express Highway, Goregaon (East),
Mumbai, Maharashtra, India, 400063

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info@udtechs.com
+91 22 69056033 / +91 22 40726000

CIN : L51900MH2010PLC202878

ISO 9001 & ISO 27001 Certified Company

Date: 02.06.2026

To,
BSE Limited,
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai – 400001, Maharashtra

Scrip ID / Code: UNIFIED | 544406

Dear Sir/Ma'am,

Sub: H2- FY26 Earnings Release on Audited Financial Results of Unified Data –Tech Solutions Limited for the Half Year and Year ended on March 31, 2026.

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 in continuation to Outcome of Board Meeting held on May 29, 2026 regarding Audited financial results of Unified Data – Tech Solutions Limited for the Half Year and Year ended on March 31, 2026 we submit herewith the Earnings Release on the same.

This is for your kind information and record.

Thanking you,
Yours faithfully,

For Unified Data- Tech Solutions Limited

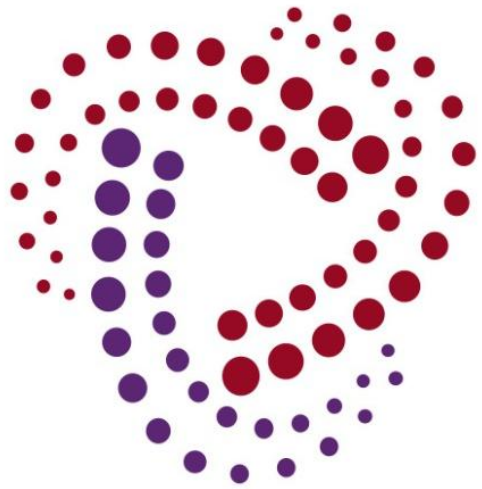
**Khadija
Taher
Raniwala**
Digitally signed
by Khadija Taher
Raniwala
Date: 2026.06.02
20:27:34 +05'30'

**Khadija Taher Raniwala
Company Secretary & Compliance Officer**

Place: Mumbai

***Formerly known as Unified Data-Tech Solutions Pvt Ltd**

कर्म ज्यायो ह्यकर्मणः। (भगवद् गीता, अध्याय ३, श्लोक ८) | Action is always greater than inaction. (Bhagwad Geeta, Chapter 3, Verse 8)



Udtechs

Technology Simplified

H2 & FY26
INVESTOR PRESENTATION

Disclaimer

This presentation contains statements that contain “forward looking statements” including, but without limitation, statements relating to the implementation of strategic initiatives, and other statements relating to Unified Data Tech Solutions Limited (“Udtechs” or “Company”) future business developments and economic performance.

While these forward looking statements indicate our assessment and future expectations concerning the development of our business, a number of risks, uncertainties and other unknown factors could cause actual developments and results to differ materially from our expectations.

These factors include, but are not limited to, general market, macro-economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with us, legislative developments, and other key factors that could affect our business and financial performance.

Udtechs undertakes no obligation to publicly revise any forward looking statements to reflect future / likely events or circumstances.

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Company Overview

Company at a Glance



Provider of end-to-end Data Centre Solutions & trusted partner for enterprise wide IT transformations.



Award winning ISO Certified System integration specialist



Proven track record of financial strength, customer loyalty, and operational excellence



310+ badges & certifications issued by OEM partners



CAGR Growth (FY22-25) – Revenue ~33.2%, EBITDA ~ 48.5%, PAT ~ 50.4%

2

Decades + Promotor's Industry Experience

5

Industries Majorly served

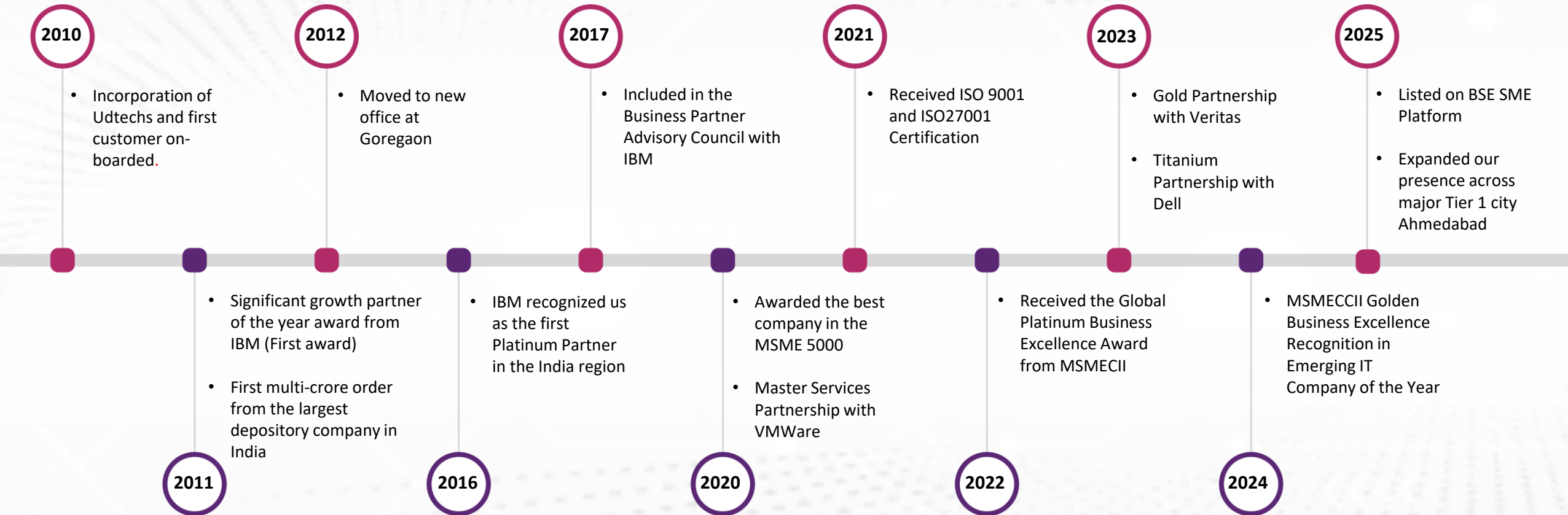
34.45%

FY26 ROE

45.25%

FY26 ROCE

Our Journey of Growth & Transformation



Management Team



Mr. Hiren Rajendra Mehta
Designation: Chairman & Managing Director



Mr. Rajendra Kantilal Mehta
Designation: Whole Time Director



Ms. Annapurna Devendra Dubey
Designation: Independent Director



Mr. Mayank Modi
Designation: Independent Director



Mr. Shrawan Shukla
Designation: Chief Financial Officer



Ms. Anita Sethia
Designation: Independent Director



Business Overview

Business Divisions – Products & Services

Products



Data Centre
Infrastructure



Virtualization
and Private Cloud



Data Protection
and Resiliency



Networking and
Cybersecurity Solutions



Secure Application
Delivery



Hybrid Cloud
Solutions

Services



Technology
Advisory Services



System Integration



Expert
Technical Services



Operational
Management Services

Products



Data centre Infrastructure

- Provides **end-to-end infrastructure solutions** with high-performance servers, scalable SAN/NAS storage, and advanced networking equipment including routers, switches, and firewalls.
- Ensures **secure, efficient, and reliable data processing and connectivity**, enabling smooth operations across enterprise applications.



Virtualization and Private Cloud

- Provides **virtualization solutions** across servers and desktops using platforms like VMware and Hyper-V, enabling workload consolidation, cost efficiency, and improved performance.
- Delivers **custom private cloud setups** on OpenStack and VMware with smart management tools for automation, scalability, and secure operations.



Data Protection & Resiliency

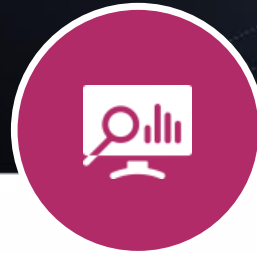
- Offers **automated backup, recovery, and high-availability solutions** to safeguard critical enterprise data and ensure quick restoration in case of failures or disruptions.
- Provides **disaster recovery and replication systems** that minimize downtime, maintain business continuity, and protect against data loss or corruption.

Products



Networking and Cybersecurity Solutions

- Delivers **comprehensive network protection** through advanced firewalls, VPNs, and IDPS systems that secure connectivity, monitor threats, and prevent unauthorized access.
- Provides **endpoint security, network segmentation, and access control solutions** to safeguard devices, isolate sensitive data, and ensure resilient, high-performance network operations.



Secure Application Delivery

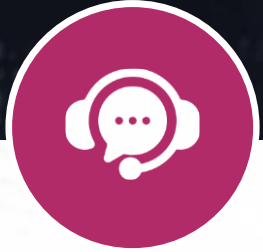
- Provides **application firewalls, load balancing, and monitoring tools** to protect web applications, optimize performance, and ensure high availability across enterprise systems.
- Enables **secure and efficient access** through advanced VPN and remote connectivity solutions, supporting distributed workforces without compromising data protection.



Hybrid Cloud Solutions

- Designs and implements **hybrid cloud setups** that integrate private and public clouds for secure data flow, connectivity, and application portability.
- Uses **cloud management tools** to automate and optimize operations, ensuring high performance and cost efficiency.

Services



Technology Advisory Services:

- Design **customized**, scalable data center infrastructure solutions aligned with clients' objectives.
- Deliver architecture consultancy for **efficient, cost-effective technologies** that enhance performance and long-term growth.



System Integration:

- Oversee **end-to-end implementation** of integrated, optimized IT infrastructures.
- Ensure **secure, reliable, and high-performance** environments that enhance business capabilities.



Operational Management Services:

- Provide **end-to-end operational management** of IT infrastructures.
- Offer **break-fix support**, proactive maintenance, and remote system management.
- Ensure smooth, secure, and optimized operations so clients can focus on core business..



Expert Technical Services:

- Deliver **expert support** for system upgrades, migrations, and re-engineering.
- Ensure minimal downtime and improved efficiency for specialized technical needs.

Key Clientele

New Customer Acquisitions

10+
New Enterprises
Customers Added

Strengthening our client base across diverse industries and driving future growth opportunities. Growing customer trust, expanding enterprise relationships, and strengthening the foundation for sustainable long-term growth.



KEY BENEFITS

Expanding enterprise relationships and pipeline

Creating cross-sell opportunities across our offerings

Strengthening market presence and brand credibility

Building long-term partnerships for sustainable growth

Key Strengths Driving Sustainable Growth



Market-leading systems-integration + OEM partnerships

- Deep, strategic alliances with tier-one OEMs (IBM, Dell, Veritas, Fortinet) that enable high-margin product supply and faster deployment for enterprise customers

Comprehensive End-to-End Data Centre Solutions

- A single trusted partner delivering integrated infrastructure, virtualization, networking, data protection, and cloud solutions — minimizing vendor complexity while maximizing client value and engagement.

High certification & delivery capability

- Over **310+ OEM badges & certifications** and experienced delivery teams — evidence of technical depth and easier OEM-led deal access.

Large, high-value client base concentrated in resilient verticals

- Long-standing relationships with BFSI and other regulated sectors (BFSI is the largest vertical), producing repeatable project pipelines and low churn.

Clear growth playbook — scale by adjacencies & managed services

- Strategy focused on
 - (a) broadening services (cybersecurity, managed ops),
 - (b) deeper public-sector pursuits, and
 - (c) geographic expansion — all of which improve recurring revenue mix.

Asset-Light Operating Model Supports Strong Cash Flow Generation

Our project execution framework, customer engagement model, and supplier relationships enable efficient working capital management, supporting liquidity and business scalability.

OUR WORKING CAPITAL CYCLE



CUSTOMER-LED CASH FLOW CYCLE

- Projects are executed against confirmed customer orders.
- Billing and collections are closely aligned with project milestones.
- Strong customer relationships support timely realization of receivables.



MINIMAL INVENTORY EXPOSURE

- Procurement is largely linked to project requirements.
- Demand-driven sourcing enhances operational flexibility.



STRUCTURED VENDOR PARTNERSHIPS

- Long-standing supplier relationships provide favorable payment terms.
- Procurement and payment schedules are aligned with project execution cycles.
- Enables efficient utilization of operating cash flows.

RESULTING BUSINESS BENEFITS



STRONG LIQUIDITY POSITION

Consistent cash availability to support operations



EFFICIENT CAPITAL UTILIZATION

Lower dependence on working capital funding



HEALTHY OPERATING CASH FLOWS

Cash generation aligned with business growth



FINANCIAL FLEXIBILITY

Ability to pursue growth opportunities effectively



SCALABLE BUSINESS MODEL

Supports expansion without significant capital intensity

"Our asset-light operating model, disciplined project execution, and efficient procurement framework enable effective working capital management. This allows the Company to maintain strong liquidity, generate healthy operating cash flows, and support sustainable growth"

An efficient working capital structure drives positive operating cash flows, providing the financial flexibility to fund growth initiatives and scale operations.

Honours that Reflect Our Excellence



MSMECCII Golden Business Excellence Recognition in Emerging IT Company of the Year - 2024



India 500 SME Awards for Quality Excellence - 2024 by India 5000



Udtechs listed on BSE in 2025



HP Best Coverage Partner SMB Q1 FY2022



IBM Top Systems Partner for Revenue Achievement West Region



IBM Best Emerging System Integrator for the year 2013 awarded to Hiren Mehta



IBM Business Excellence Award Top Systems Partner for Revenue Achievement West in 2018



Digital Edge's "Top IT Solution Provider of India" 2022



Industry Overview

Opportunities in India's Expanding Tech Economy

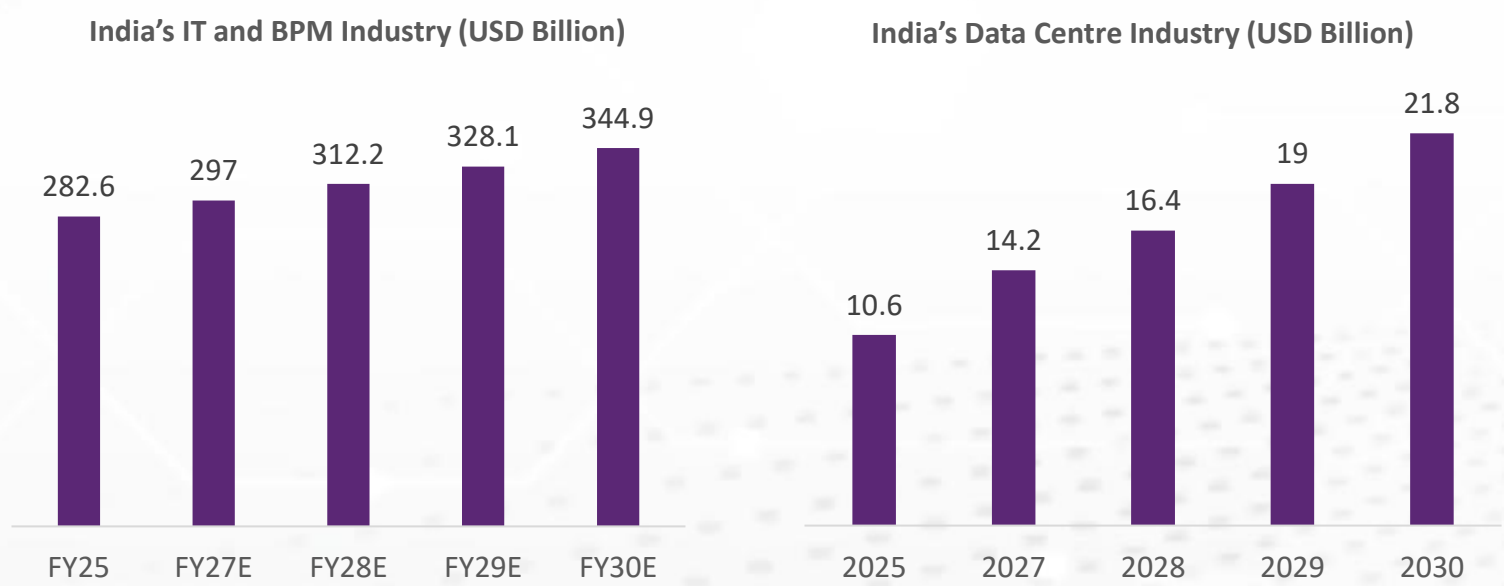


India IT, BPM & Data Centre Market Overview

India's IT & BPM industry is among the world's largest, valued at **USD 282.6 billion in FY25** with a **~5.1% YoY growth**. Contributing nearly **8% to India's GDP** and employing **5.4 million+ professionals**, the sector continues to expand through rapid digital transformation and adoption of AI, cloud, and cybersecurity.

The Union Budget 2025–26 allocated **₹2,000 crore** for AI and digital infrastructure, including **₹500 crore** for an AI Centre of Excellence in Education. Focus on **cybersecurity, hyper-scale computing, block chain, and PLI incentives for IT hardware**, supported by India's **low data costs (₹10/GB)**, is driving digital growth.

India's **Data Centre market**, valued at **~USD 10.6 billion in 2025**, is forecasted to reach **~USD 21.8 billion by 2030** with a **CAGR of ~15.5%**, supported by surging cloud demand and capacity growth projected at **~21% CAGR** (to 3,400 MW).



Key Growth Drivers

- Strengthening Cybersecurity Ecosystem
- Expanding Digital Talent Pool
- Accelerating Cloud Transformation
- Growth in Managed & SaaS Solutions
- Supportive Policy and Investment Framework



Financial Highlights

Management Comment



Mr. Hiren Rajendra Mehta

Chairman & Managing Director

“

During FY26, Unified Data-Tech Solutions continued to demonstrate resilient growth momentum, supported by strong client relationships, expanding enterprise engagements, and increasing demand for digital infrastructure solutions.

More importantly, this year marked a phase of strategic expansion for the company. We successfully on boarded several new clients, reinforcing its position as a trusted technology partner across diverse domains.

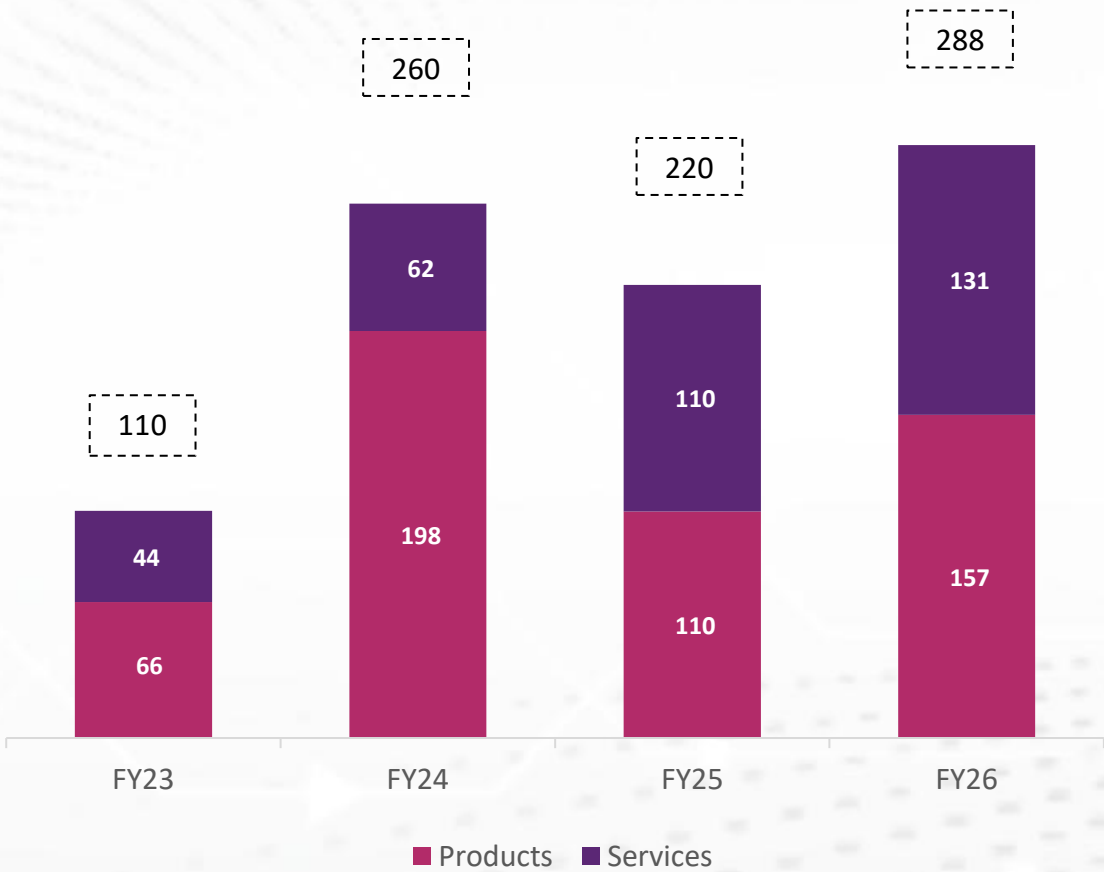
We also continued to invest in innovation, new-age technologies, strategic partnerships, and capability enhancement initiatives aimed at delivering integrated and future-ready technology solutions to customers.

Looking ahead, Unified Data-Tech Solutions remains optimistic about the long-term growth opportunities emerging from increasing enterprise technology adoption, rising investments in digital infrastructure, cloud migration, cybersecurity, and data center transformation. The Company continues to remain committed to delivering sustainable growth through operational excellence, customer-centric execution, technological innovation, and continuous enhancement of its service offerings in line with evolving industry requirements.

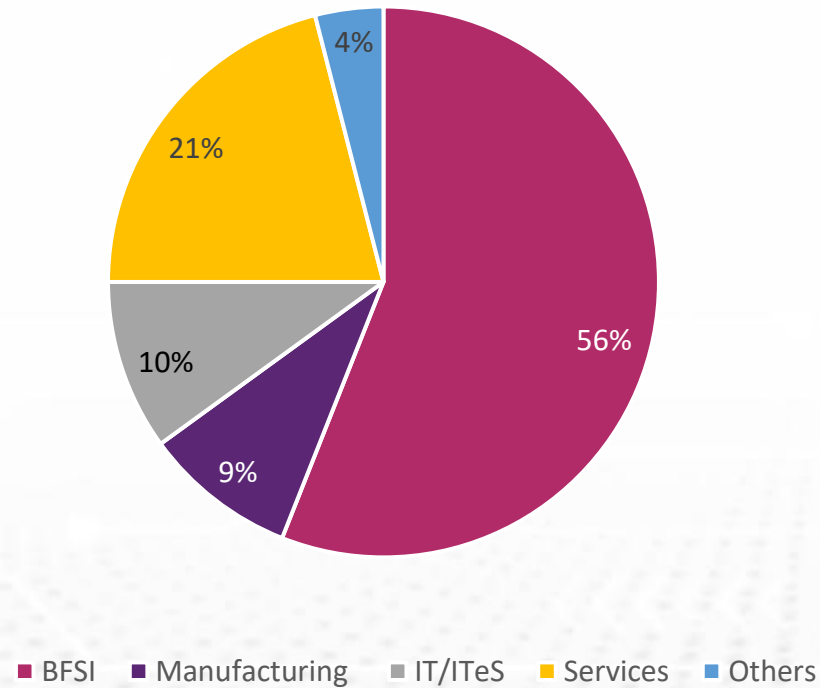
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Revenue Breakup

Products & Services

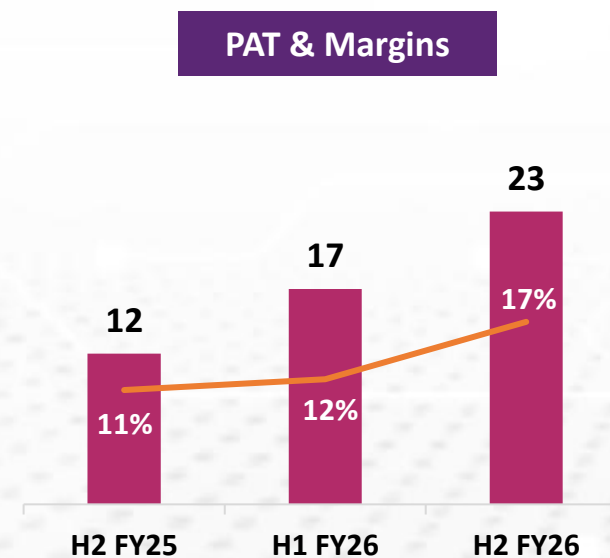
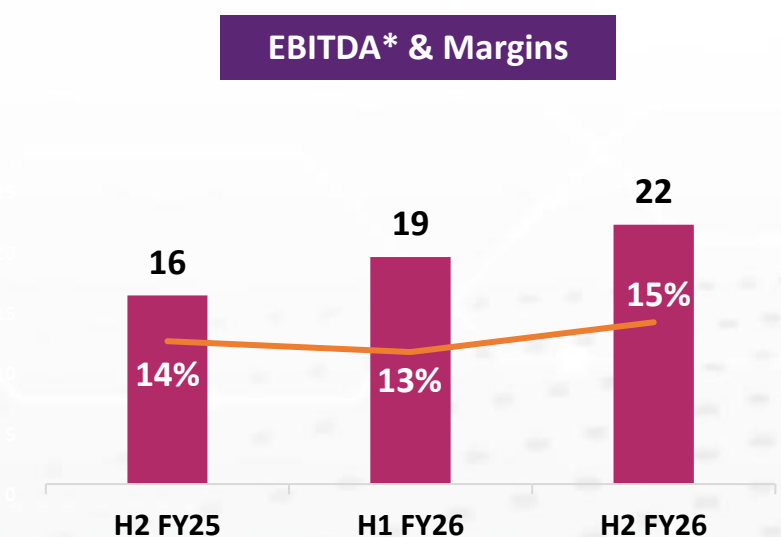
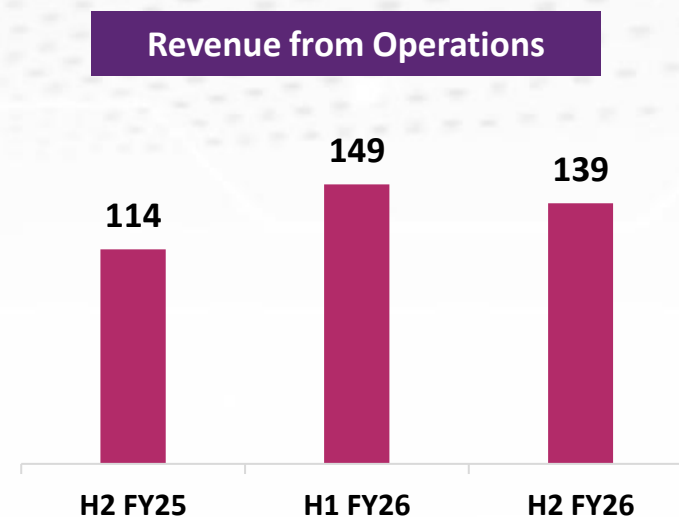
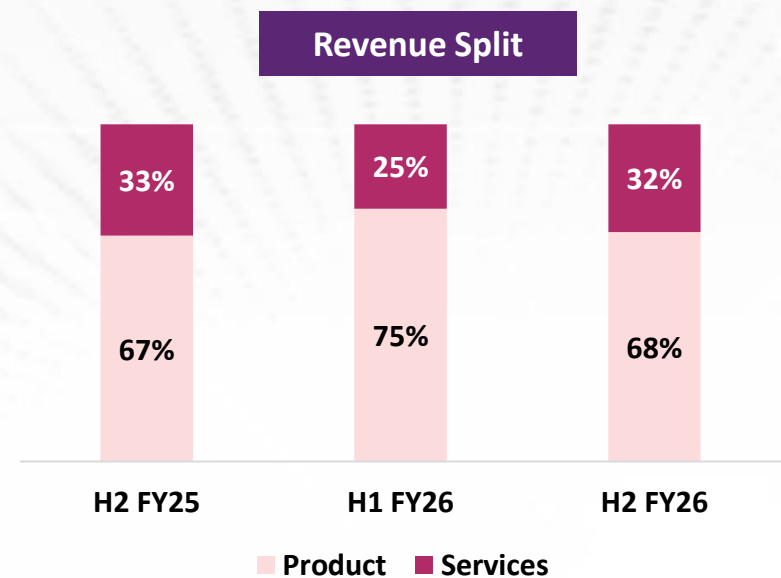


FY26 Industry Split



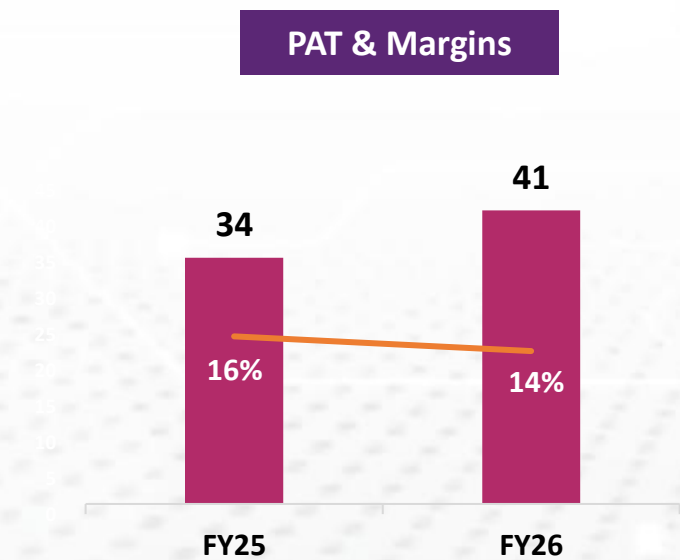
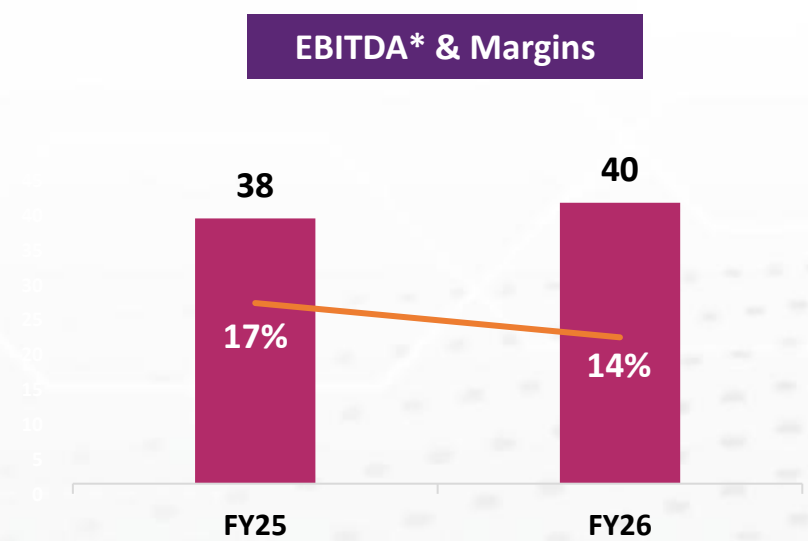
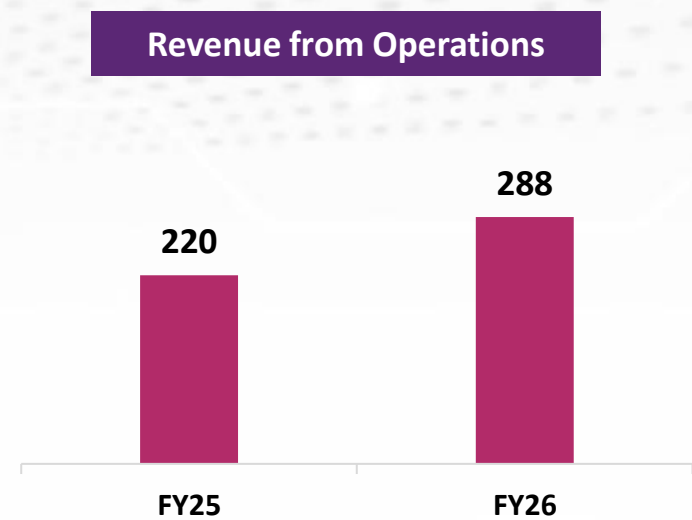
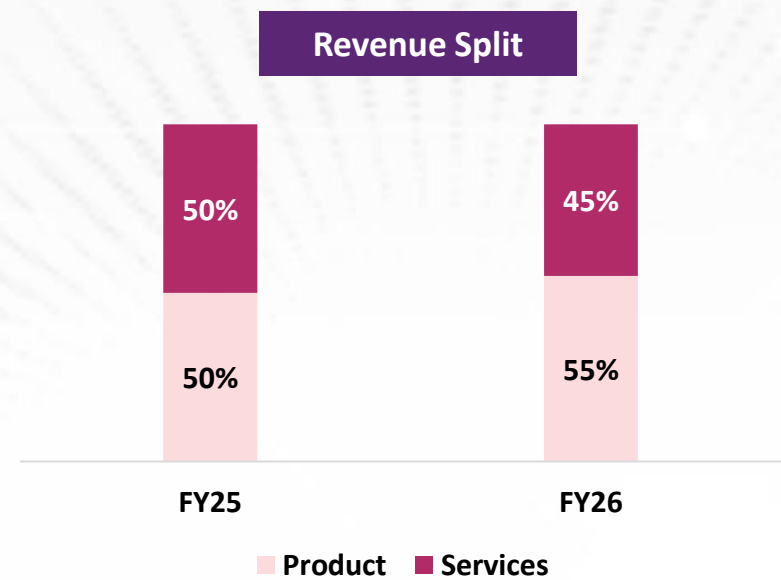
Numbers are rounded-off to nearest integer

Financial Snapshot – Half Yearly



Numbers are rounded-off to nearest integer
*EBITDA is calculated excluding other income

Financial Snapshot - Annual



Numbers are rounded-off to nearest integer
*EBITDA is calculated excluding other income

CONSOLIDATED INCOME STATEMENT

Particulars (₹ Cr)	H2 FY26	H2 FY25	Y-o-Y (%)	H1 FY25
Revenue from Operations	138.97	114.41	21.47%	149.03
Other Income	9.39	1.05		4.37
Total Revenue	148.36	115.46	28.49%	153.40
Purchase of Stock-in-trade	112.03	93.53		125.72
Employee Expenses	3.65	3.28		2.84
Other Expenses	1.77	1.97		1.65
Total Expenditure	117.46	98.78	18.91%	130.21
EBITDA*	21.51	15.63	37.62%	18.82
EBITDA Margin	15.48%	13.66%	182 bps	12.63%
Depreciation	0.33	0.29		0.25
Interest / Finance Cost	0.00	0.00		0.00
PBT	30.58	16.39	86.54%	22.94
Tax	7.10	4.20		5.67
PAT	23.48	12.19	92.57%	17.27
PAT Margin	16.89%	10.66%	624 bps	11.59%
Basic EPS	11.68	6.03		8.60

*EBITDA is calculated excluding Other Income

ANNUAL CONSOLIDATED INCOME STATEMENT

Particulars (₹ Cr)	FY26	FY25	Y-o-Y (%)
Revenue from Operations	288.00	220.26	30.76%
Other Income	13.76	7.19	
Total Revenue	301.76	227.45	32.67%
Purchase of Stock-in-trade	237.75	168.67	
Employee Expenses	6.50	9.64	
Other Expenses	3.42	3.89	
Total Expenditure	247.67	182.20	35.93%
EBITDA*	40.33	38.06	5.98%
EBITDA Margin	14.00%	17.28%	(327 bps)
Depreciation	0.58	0.50	
Interest / Finance Cost	0.00	0.00	
PBT	53.52	44.75	19.60%
Tax	12.77	10.59	
PAT	40.75	34.16	19.28%
PAT Margin	14.15%	15.51%	(136 bps)
Basic EPS	20.28	16.96	

*EBITDA is calculated excluding Other Income

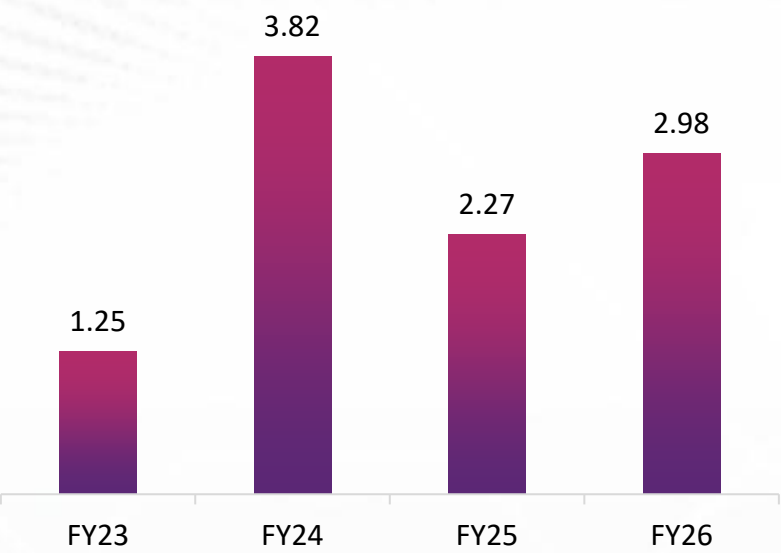
CONSOLIDATED BALANCE SHEET AS AT

Liabilities ₹ Cr	31.03.25	31.03.26
Shareholders Funds	97.89	138.64
Share Capital	20.09	20.09
Reserves and Surplus	77.80	118.55
Non Current Liabilities	0.00	0.00
Long-term borrowings	0.00	0.00
Lease Liability	0.00	0.00
Long Term Provisions	0.00	0.00
Current Liabilities	48.43	58.35
Short term Borrowings	0.00	0.00
Trade Payables	45.98	55.29
Other Current Liabilities	2.44	3.05
Short Term Provisions	0.01	0.01
Total Equity & Liabilities	146.32	196.99

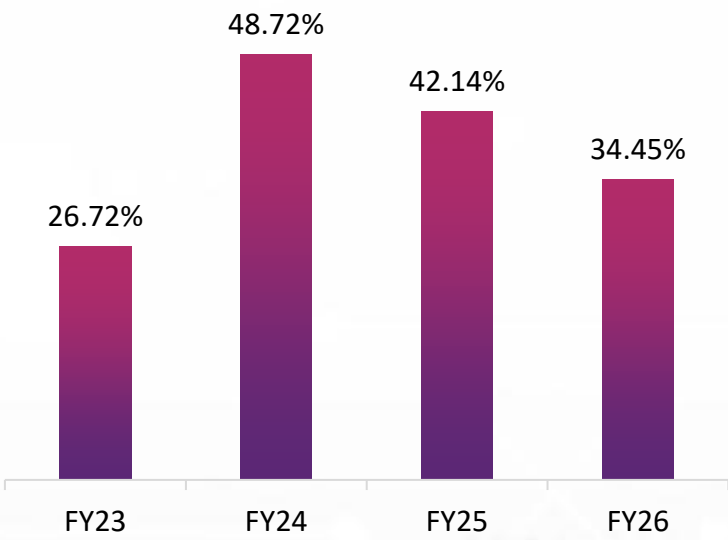
Assets ₹ Cr	31.03.25	31.03.26
Fixed Assets	36.25	23.23
Property, Plant and Equipment	1.31	1.19
Capital Work in Progress	0.00	0.00
Intangible Assets	0.00	0.03
Non Current Investments	34.57	21.61
Deferred tax assets (net)	0.24	0.27
Long Term Loans and Advances	0.00	0.00
Other Non Current Assets	0.13	0.13
Current Assets	110.07	173.75
Current Investments	85.44	102.37
Inventories	0.00	0.00
Receivables	20.71	54.88
Cash & Bank Balance	1.23	2.37
Short Term Loans and Advances	0.00	0.00
Other Current Assets	2.69	14.13
Total Assets	146.32	196.99

Financial Ratio Analysis

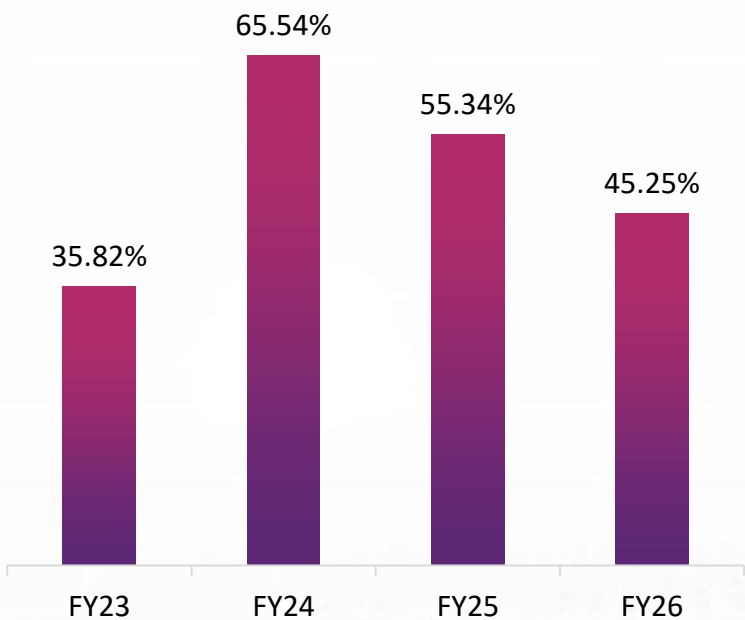
Current Ratio



ROE (%)



ROCE (%)



ROE = Net profit / Average Shareholders Funds
ROCE = EBIT / (Shareholders Funds + Long Term Debt + Short Term Debt)

Thank You

For further information, please contact:

Company

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